

I HAVE BEEN APPROACHED BY FRANK A. CARRIHER REGARDING AN OPENING IN EITHER QUARTERMASTER CORPS OR A DEFENSE AGENCY IN THE LIQUIDATING OF EXCESS OR NON-USABLE EQUIPMENT AND MERCHANDISE.

CARRIHER HAS CITED SEVERAL INSTANCES WHERE QUARTERMASTER CORPS AND GOVERNMENT AGENCIES HAVE SOLD MERCHANDISE TO SALVAGE FIRMS WHICH SPECIALIZE IN TAKING ADVANTAGE OF THE LIMITED OUTLETS WHICH THESE AGENCIES HAVE. THEY RESALE THE MERCHANDISE TO FIRMS DEALING IN AFFILIATED LINES AT AN ENORMOUS PROFIT. THE CORRECT PROCEDURE, IT SEEMS TO ME, WOULD BE TO HAVE SOMEONE HANDLING THE LIQUIDATION WHO HAS THE PROPER OUTLETS AND NECESSARY EXPERIENCE TO SELL THIS MERCHANDISE DIRECT TO THE CONSUMER AND THUS ELIMINATE THE ONE, TWO OR THREE MIDDLEMEN. THIS WOULD RESULT IN THE SAVING OF MILLIONS OF DOLLARS FOR THE ARMY, NAVY AND THE GOVERNMENT.

FRANK CARRIHER IS MERCHANDISE CLEARANCE SUPERVISOR FOR THE FORT WORTH MAIL ORDER HOUSE OF MONTGOMERY WARD. THEY HAVE A RECORD UNEQUALED BY ANY OTHER BRANCH IN THE COMPANY FOR THE LIQUIDATING OF EXCESS AND DAMAGED MERCHANDISE AT A FIGURE WHICH IS NEARLY A PROFIT: TOTAL FIGURE LAST YEAR WAS 99% OF OWNED COST RECEIVED ON ONE AND ONE HALF MILLION DOLLARS WORTH OF DAMAGED AND EXCESS MERCHANDISE.

APPLICANT IS MARRIED, AGE 32 AND HAS ONE CHILD. HAS DONE AN OUTSTANDING JOB PAST THREE YEARS WITH WARDS IN THIS CAPACITY. HE IS CAPABLE, HONEST, ENTHUSIASTIC AND SINCERE. IF POSSIBLE WOULD APPRECIATE PERSONAL INTERVIEW WITH SOMEONE WITH AUTHORITY TO PLACE HIM IN THIS TYPE OF WORK -- PREFERABLY IN THE NAVY. HE HAS APPLIED TO THE PROCUREMENT OFFICER FOR BOTH THE NAVY AND MARINE CORPS WHERE HE SUCCESSFULLY PASSED ALL MENTAL AND PHYSICAL REQUIREMENTS BUT WAS NOT ~~REJECTED~~ ACCEPTED BECAUSE OF THE LACK OF A DEGREE, HAVING HAD ONLY ONE YEAR OF COLLEGE.

WITH MILLIONS OF DOLLARS WORTH OF EQUIPMENT AND SUPPLIES TO BE DISPOSED OF FOR THE GOVERNMENT WE SHOULD UNQUESTIONABLY BE ABLE TO USE THIS YOUNG MANS EXPERIENCE AND FORTITUDE TO A GOOD ADVANTAGE. HE WILL PAY HIS OWN EXPENSES FOR A PERSONAL INTERVIEW. ANYTHING YOU CAN DO ON THIS WILL BE APPRECIATED. THANKS.