

November 12, 1926.

Mr. Chas. Ware,
Amarillo National Bank,
Amarillo, Texas.

Dear Mr. Ware:

Your letter of November 9th., received in reply to my wire to you regarding Mr. T. W. Hanlon, representative of the United States Cast Iron Pipe Company.

Please accept my thanks for the courtesy of your reply as well as of my other efforts you may have given Mr. Hanlon of the United States Cast Iron Pipe Company.

While I am a tax payer in Amarillo, I would be considered an outsider and it would be a little presumptuous on my part, or at least considered so, to attempt to take any part of make suggestions as to how the municipality of Amarillo should spend the taxpayers money and no doubt Mr. Bivins, Mr. Fiske and others who are handling this matter feel that they are saving the taxpayer money, still I am rather inclined to think in the long run they will find the error of their judgement.

In the first place, I am in favor of spending our money in our own country and buying American products with American money. If, for example, this country should pursue the same rules in buying all of its merchandise it would not be long until it would be unnecessary to make any purchases as the country would be at a standstill. American Pipe pays about \$2.00 a ton in taxes, pays \$4.00 or \$5.00 a day labor and contributes in a general way to the prosperity and welfare of this country.

Fort Worth was confronted with a similar situation to Amarillo, however with a careful investigation of the merits of both propositions, price, quality of pipe, loss from breakage, brittleness, underwriter's approval,

etc., the City Council gave the order to the American Company which in this case was the United States Cast Iron Pipe Company.

Pipe has been rolling in here and has been handled easily and we are delighted to know that we are able to keep American money in America instead of sending it off to some foreign country to enable them to maintain a large standing army and to keep their trigger finger ready for action on quick notice.

Amarillo has a great chance in my estimation to be one of the big cities in Texas and I hope that your pioneers of vision, nerve and courage will bear in mind that America is a great country and that every time we can spend our dollars in America it tends to increase America's prosperity which includes Amarillo and, on the contrary every time we spend it in foreign countries it is a detriment to the future prosperity and welfare of our own Country. You may have a temporary saving or gain, however in the long run this temporary gain can easily be eliminated.

Personally, I am not interested in the United States Cast Iron Pipe Company other than my personal acquaintances and friendship for some of the stockholders of this company, however I am interested in the growth and development of Texas and, incidentally, I am rather substantially interested in the growth and development of Amarillo and I would rather pay more taxes and spend our money in America than to save a few dollars and trade with a country that practically insults our visitors and looks on us with a contempt when we go to their country. As Will Rogers says, "The French thing that we should have been on the Belgian frontier to meet the Germans on their first advance." If you attended the Rogers performance last Monday night, you can get some idea of how we stand in that country.

Please pardon the length of this letter, as I have no right to consume so much of your time, meanwhile it is a matter of real interest and principle on my part and gets my goat to have even a small part of my little tax money spent with a foreign country, who has little respect for us and if the occasion arises again in the future in which Amarillo has an opportunity to favor American made goods, I hope that they will take all of these points into consideration, as after all I think American pipe at the price, considering the lack of brittleness, breakage and many other advantages which I think you will find in favor of the American product, a temporary saving over French pipe can be easily wiped out and I certainly hope that our Country from a manufacturing and producing standpoint will never be compelled to lower it's standard of living, wages and customs which prevail in this country to an equal basis with France, or any other foreign country. I would feel the same way about the cattle business or the banking business as I do about the purchase of American pipe as against the French product.

With kindest personal regards, I remain

Sincerely,

AGC.KD