Mr. W. C. Durant, PERSONAL, Durant Motors, Inc., 250 West 57th St., New York City, N.Y.

Dear Mr. Durant

Your voice certainly sounded good over the telephone last night and I was glad to know that you are feeling alright. The Press Dispatch stated you were retiring from business and I wondered if it was really a fact, as I realize it would be a difficult matter to hee you retire from anything requiring activity as long as you were able to navigate.

Mr. Hanlon of the United Stated Cast Iron Pipe Company sent me the enclosed wire from Port Arthur. I. also. enclose a copy of my reply, as well as a copy of Mr. Hanlon's letter stating that they were successful in landing the order. This was a good piece of business for the American Pipe Manufacturers as Mr. Manlon stated all the French had to do was to step off the boat with their material and if you can compete with them on points like this, it should be a difficult matter for them to make much headway against the American pipe in this country. Thinking that you might be interested in this matter, I am sending the correspondence slong to you.

As stated in my telephone conversation last night. I am anxious to get out of the market as soon as possible without any further loss; meantime as is always the case. I would not be averse to making a few dollars more. As I explained to you, I have a note at the National City Bank which I must take up soon. With this idea in mind, you do whatever you think best.

Meanwhile, please accept my thanks and appreciation for your efforts in my behalf.

Sincerely,