

# Department of Economic Planning

Comparison of

FINANCIAL AND OPERATING STATISTICS

of

American Airlines, Inc. United Air Lines Transport Corp. Transcontinental & Western Air, Inc. Eastern Air Lines, Inc.

for the

NINE MONTHS ENDING SEPTEMBER 30TH, 1943

Prepared by; J. Vernon Townley Department of Economic Planning American Airlines, Inc.

January 15, 1944

## Department of Economic Planning

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Summary

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#### Operating Revenues

United maintained its lead in total revenue per mile during the first nine months of 1943 as in 1942, American was in second place with Eastern and TWA placing consecutively thereafter. All four carriers increased their total cents per revenue mile by about 25 to 30 percent during the nine month period of 1943, American on a cents per mile basis was second in passenger revenue, last in mail revenue, and shared first place in express revenue.

#### **Operating Expenses**

The direct flight costs per mile of American for the first nine months of 1943 were lower than the other four carriers. Overhead costs for the three-quarter period of 1943 were higher for each of the lines than in 1942, but American achieved a significant decrease during the third quarter of 1943. All carriers, with the exception of American, increased greatly their costs per mile in connection with Equipment Maintenance -- Indirect over the nine months of 1942. American is now next to the lowest (Eastern) in the General and Administrative account.

#### Earnings

American increased its net income before taxes over the 1942 period by 70.6 percent, which was the greatest increase recorded by any of the four carriers. American is likewise the only carrier anticipating paying a tax on excess profits. This allows United and Eastern to show a greater net profit for the nine month period of 1943.

#### **Operating Statistics**

American, United and TWA are operating better than 90 percent of the revenue miles flown during the similar period of 1942 despite the reduction in numbers of planes. These same carriers also bettered their operating factor. All four lines showed an increase in the revenue passenger load factor and the mail pound miles of each increased tremendously. The comparative statements which are made a part of this analysis were compiled from reports submitted by the airlines on report Form 2780 in accordance with the CAB Uniform System of Accounts. The statements cover operations of the four major carriers during the first nine months of the years 1942 and 1943, and the information is comparable, with few minor exceptions.

#### Operating Revenues

A comparison of the per mile revenue data (Comparative Statement of Profit and Loss) of American Airlines, Inc. with that of the three other large carriers, i.e., United, TWA, and Eastern, for the first nine months of 1943 and a like period in 1942, indicates that United continues to maintain the lead in 1943 as it did in 1942. American's revenue figure is in second place with Eastern and TWA placing consecutively thereafter, the same positions they held last year during the first nine months. All four of the large carriers increased their total cents per revenue mile by about 25 to 30 percent during the first nine months of this year, which is a large increase when the limited number of planes available is taken into consideration. We have listed below for comparison purposes the revenue statistics in terms of cents per revenue mile,, of all four carriers for the nine months ended September 30, 1943 and 1942:

	Amer	ican	United	T	WA	East	ern	
	9 m	nos.	9 mos.	9 :	mos.	9 mos.		
	1943	1942	1943 19	42 1943	1942	1943	1942	
Passenger	90.5	74.2	86.4 65	.4 79.9	60.0	91.4	70.2	
Mail	17.7	11.0	27.5 23	.0 25.1	19.6	19.1	13.8	
Express & Freight	10.5	5.4	9.8 9	.0 10.7	6.7	5.9	4.2	
Other	2.4	2.1	4.3 3	.8 _3.0	2.2	3.5	2.0	
TOTAL	121.1	92.7	128.0 101	.2 118.7	88.5	119.9	90.2	

Eastern takes the lead in passenger revenue with American running a close second. The full effect of the reduction in passenger fares which went into effect July 15th, 1943, is evidenced in the reduced passenger revenue of all carriers during the last three months of the nine month period. United's mail revenue far exceeds American's with 27.5 cents per revenue mile against 17.7 cents. Mail, as a source of revenue, furnished TWA with 25.1 cents per revenue mile.

American, United and TWA share about alike in income from express and freight. Eastern trails with only 5.9 cents per revenue mile. Attention is called to American's low mail revenue status relative to its comparatively high express revenue. American's express revenue increase over the first nine months of 1942 was the greatest of the four lines, being 5.1 cents per revenue mile or almost a 100 percent increase.

#### Operating Expenses

Shown below are the operating costs in cents per mile (indirect flying ton mile costs included) for the four major carriers covering the three quarter period of 1943 versus the same period of 1942. The first six months of 1943 have been included to more clearly present the operations of the third quarter and its bearing upon the nine months' totals.

#### DIRECT FLYING EXPENSE

•	American	United	TWA	Eastern
1943 (9 mos.)	29.6	30.3	35.0	32.0
1942 (9 mos.)	29.0	31.7	33.4	30.7
1943 (6 mos.)	28.6	30.5	36.3	31.6
Inc. (1943 Vs. 1942)	.6	1.4*	1.6	1.3

#### INDIRECT FLYING EXPENSE

		Per		Per		Per	Per		
	N	Ton		Ton		Ton		Ton	
		Mile		Mile		Mile		Mile	
1943 (9 mos.)	53.6	25.0	60.0	26.3	58.6	27.9	44.9	22.0	
1942 (9 mos.)	43.5	26.1	42.6	25.1	34.3	23.3	29.8	19.5	
1943 (6 mos.)	53.8	25.9	56.4	25.7	58.0	28.8	45.6	22.5	
Inc. (1943 vs. 1942)	10.1	1.1*	17.4	1.2	24.3	4.6	15.1	2.5	

#### TOTAL OPERATING EXPENSE

1943	(9 mos.)	83.2	90.3	93.6	76.9
1942	(9 mos.)	72.5	74.3	67.7	60.5
1943	(6 mos.)	82.4	86.9	94,3	77.2
Inc.	(1943 vs. 1942)	10,7	16.0	25.9	16.4

\* Decrease

As disclosed above, the direct flight costs of American this year are lower than the other lines, and to an extensive degree in comparison with TWA and Eastern. The increase of TWA is chargeable chiefly to flight equipment maintenance, whereas, Eastern's is due in almost equal parts to maintenance of flight equipment and to depreciation. United continued to maintain its decrease in direct flight costs, but American's increased costs for the third-quarter raised its average to above the 1942 level.

The indirect flying expenses of the four carriers show increases of a marked degree over the like period of 1942. However, any comparison of indirect flying costs must be tempered by the fact that unequal portions may be absorbed by war contract obligations. But upon actual charges made it is revealed that United has expended the largest amount per mile for indirect flying expense of any of the four lines. TWA follows closely and it is interesting to note that this line is also experiencing the greatest increase in indirect flying costs per mile over the nine months of 1942. During the third quarter of 1943 American and Eastern succeeded in cutting their indirect flying expenses enough to reduce the cost per mile for the nine months of 1943 below that of the helf year period of 1943. The indirect flying cost per ton-mile should be considered also, since it portrays the effect upon indirect costs occasioned by an increase in the pay load. Such an increase will perhaps necessitate enlarging certain overhead services to care for the pay load rise, but the net effect may be to reduce the cost per ton-mile. Thus, even though the indirect flying cost per revenue mile increases, the cost per ton-mile may decrease and a net gain be realized. Such a condition appears to be realized in the case of American (the only carrier with such a decrease) for the first nine months of 1943 where its indirect flying ton-mile costs decreased over a like period of 1942.

Ground Operations Expense (Stations or Ground Handling Expense plus Operations Overhead) for United and TWA continues to be much higher than American and Eastern, as was true in the six months of 1943. Also, American's increase over the like period of 1942 was the lowest of all four lines, being 3.1 cents. Following in order of increases were United with 5.3 cents, Eastern with 5.9 cents, and TWA with 8.9 cents. No single item or group of items could be localized to account for American's increase, since the individual accounts vacillated too much from month to month.

A tremendous increase was established by all of the carriers, with the exception of American, in connection with Equipment Maintenance - Indirect. The percentage increase based on revenue miles flown for Eastern was 62.1 percent, United was 114.8 percent, and TWA was 176.0 percent. The decrease of American's was only 2 percent, but nevertheless, distinctive in the light of the increases chargeable to the other lines.

The four carriers were alike in having increased costs in the General and Administrative account, but the degree of increase varied. American and United raised their per revenue mile cost approximately 50 percent each on this item. Eastern and TWA exceeded their 1942 (9 mos.) amount by over 100 percent each. Eastern remains the same as last year with the lowest General and Administrative cost per mile, but American is now next to the lowest, with TWA and United following in that order.

#### Earnings

American's net income before reserve for taxes far exceeded the like figures of the other four carriers. The percentage increase for American was 70.6 percent and in descending order of earnings were United with 26.6 percent, TWA with 15.8 percent, and Eastern with 8.4 percent. Based upon the amount reserved for taxes in relation to the net from operations, it appears that American is the only one of the four lines anticipating the payment of a tax on excess profits. Eastern established reserves for payment of a tax on excess profits for the year 1942, but did not do likewise during 1943. However, the reserve for 1942 was not established until the month of December, and therefore the net income at the end of the nine month period is comparable for both years.

United continued its policy of building a reserve for postwar readjustment. In September 1943 \$750,000 was transferred from earned surplus to the reserve of \$1,000,000 set up in December 1942. Net earnings for the four carriers upon completion of the third-quarter of 1942 and 1943 are listed in the following summary for purposes of comparison. Also included are the reported net earnings as published in various newspapers and financial publications for the nine months of 1943.

	American	United	TWA	Eastern			
9 Months 1943	\$2,046,894	\$3,305,672	\$1,288,937	\$2,509,693			
9 Months 1942	2,407,478	2,877,245	1,531,667	2,307,286			
Newspaper reports							
9 Months 1943	2,046,898	3,409,046	1,288,935	2,153,361			

The discrepancies between reported earnings and those listed in this analysis for the nine months of 1943 are due, in the case of American and TWA, to disregarding amounts not listed as whole dollars. United's variance is apparently due to a difference in the listing of the accounts which distorts the deductions from gross income as reported to the CAB. Eastern does not publish a breakdown of its reported earnings and the difference is therefore unknown.

#### **Operating Statistics**

The second statement attached lists various operating statistics of interest. The performance of the four lines is reflected in the percentage of completed scheduled miles flown (operating factor). All show a rise in the percent of scheduled miles completed with the exception of Eastern. However, Eastern's lowered percentage was negligible, and especially so, since it previously led the group.

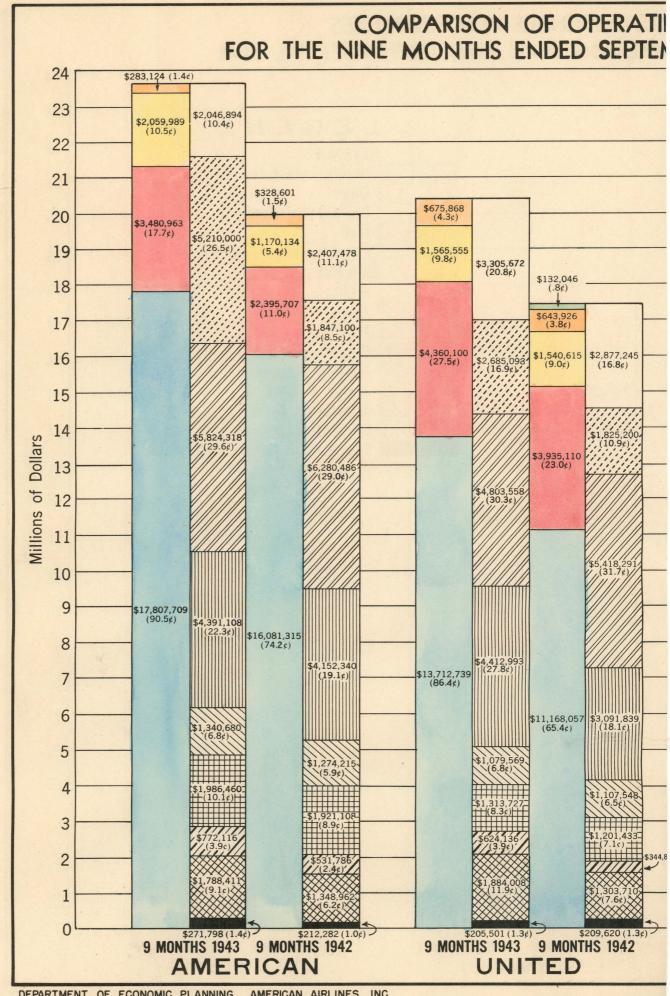
American, United and TWA are operating better than 90 percent of the revenue miles flown during the similar period of 1942 despite the reduction in numbers of planes as required by the Air Service Pattern of May 18, 1942. An excerpt showing the increase in the revenue passenger load factors discloses the relative achievements of each of the four carriers.

	American	United	. TWA	Eastern
9 months 1943	87.86%	91.50%	89.06%	86.56%
9 months 1942	73.45%	80.83%	67.91%	68.03%

United and TWA have a higher load factor as disclosed above. In the case of TWA the chief reason is the heavy mail load carried, but the high load factor of United is a combination of heavy mail load and an average passenger load within .2 of American which has the greatest number of passengers per revenue plane mile.

The mail pound-miles of the four lines increased tremendously over the like period of 1942. TWA marked up the greatest increase with 96.8 percent. Following in order where American with 88.2 percent, United with 67.0 percent, and Eestern with 60.0 percent. However, American carried the least amount of mail on the basis of average load per mile. The mail rate of .3 mill per pound-mile applied to all four carriers as of January 1, 1943, and therefore the mail pound-miles are now a comparable index of revenue received. The pound-miles of express carried by American, United and TWA were within a remarkably close range of one another. Eastern carried only approximately 56 percent of the average amount carried by the other lines. As of September 30, 1943 American was scheduling its fleet of 44 planes 10 hours 40 minutes per day for an average mileage of 1,751 per plane per day (lowest utilization among the four carriers). The highest plane utilization was made by Eastern with 12 hours 28 minutes per day for an average mileage of 1,818 per plane per day. It is interesting to compare this plane utilization with the number of planes in commercial service by each of the carriers. The number of average miles scheduled per plane is in indirect proportion to the number of planes available. Although Eastern schedules its planes approximately 17 percent more hours per day than American, it shows no proportionate differential in scheduled miles flown, i.e., Eastern obtains 17 percent more daily hours per plane but gains only an 11 percent differential in scheduled miles.

No additional service was made available by the return of several airplanes on September 22, 1943 (one to American, three to United, and one to TWA). This condition continued throughout the remainder of 1943 with the exception of an additional cargo flight operated by United and the changing of American's cargo flight in December from an every-other-day service to a daily-except-Monday service.



DEPARTMENT OF ECONOMIC PLANNING, AMERICAN AIRLINES, INC.

## American Airlines, Inc.

## Comparative Statement of Operating Statistics - American, United, TWA & Eastern .

For The Nine Months Ended September 30, 1943

And September 30, 1942

		AMERICAN			UNITED			TWA		EASTERN			
	9 mos. 1943	9 mos. 1942	Increase or Decrease	9 mos. 1943	9 mos. 1942	Increase or Decrease	9 mos. 1943	9 mos. 1942	Increase or Decrease	9 mos. 1943	9 mos. 1942	Increase or Decrease	
PPERATING STATISTICS Performance					8				-				
Miles Scheduled to be Flown Scheduled Miles Flown % Completed (Operating Factor)	20,345,382 19,452,380 95.61	21,925,094 20,727,900 94.54	(7.2%) (6.2%)	15,817,681 15,454,627 97.70	16,805,943 16,212,841 96.47	(5.9%) (4.7%)	12,314,151 11,835,260 96.11	13, 537, 180 12, 768, 931 94.32	(9.0%) (7.3%)	10,166,147 9,831,052 96.70	12,842,144 12,450,896 96.95	(20.8%) (21.0%)	
Revenue Plane Miles Flown Non-Revenue Plane Miles Total Plane Miles Flown	19,661,006 416,764 20,077,770	21,665,771 553,609 22,219,380	(9.3%) (24.7%) (9.6%)	15, 866, 971 314, 711 16, 181, 682	17,082,195 706,597 17,788,792	(7.1%) (55.5%) (9.0%)	11,870,891 471,618 12,342,509	13,062,681 751,117 13,813,798	(9.1%) (37.2%) (10.7%)	9,851,650 142,038 9,993,688	13,084,390 258,913 13,343,303	(24.7%) (45.1%) (25.1≱)	
Revenue Load													
Passengers Revenue Passenger Miles Total Passenger Miles	327, 309, 307 334, 544, 344	309, 745, 343 326, 609, 568	5.7% 2.4%	259,882,279 266,401,570	218,348,816 232,448,343	19.0% 14.6%	176,740,173 181,916,831	151,303,549 167,094,914	16.8% 8.9%	159,711,461 162,198,617	171,128,479 178,351,600	(6.7%) (9.1%)	
Available Seat Miles Operated Average Pagrs. Per Rev. Plane Mile Psgr. Load Factor (Rev.)	372,511,689 16.6 87.86		(11.7%) 2.3 -	284,011,884 16.4 91.50	270,144,482 12.8 80.83	5.1% 3.6 -	198,449,650 J 14.9 89.06	222,791,908 11.6 67.91	(10.93) 3.3	184,500,508 16.2 86.56	251, 548, 551 13.1 68.03		
Cargo Mail Pound Miles Air Express Pound Miles	11,621,025,676 7,212,695,308	6,175,258,303 4,103,610,999	88.2% 75.8%	14,598,483,881 5,812,848, <b>179</b>	8,740,042,387 5,428,307,746	67.0% 7.1%	10,077,027,655 4,403,708,320	5,120,975,966 3,163,983,080	<b>96.</b> 8% 3 <b>9.</b> 2%	6,280,046,048 2,020,006,748	3,924,334,245 1,823,326,177	60.0% 10.8%	
Average Payload Per Mile (1bs.) Passengers (@ 200 lbs. per psgr.) Mail Express Total	3,330 591 <u>367</u> <u>4,288</u>	2,859 285 189 <u>3,333</u>	471 306 178 955	3, 276 920 366 4, 562	2,556 512 318 3,386	720 408 48 1,176	2,978 849 371 4,198	2,317 392 242 2,951	661 457 129 1,247	3,242 637 205 4,084	2,616 300 139 3,055	626 337 66 1,029	
Equipment Utilization No. DC-3 Planes in Comm. Service Aver. Hrs. Per Plane Per Day (Rev.) Aver. Miles Sched. Per Plane Per Day	44(*) 10:40 1,751	) 43 (®) (×) 1,628	1 123	33 (*) 11:09 1,804	. 33( <b>a</b> ) (X) 1,648	-0-  156	26 (*) 11:17 1,819	25 ( ه) (×) 1,688	1 131	20(*) 12:28 1,818	20(≌) 3 (x) 1,813	) -0- 5	

() Denotes Deficit
(\*) As of September 1, 1943
(a) As of October 23, 1942
(x) Information not available

## American Airlines, Inc.

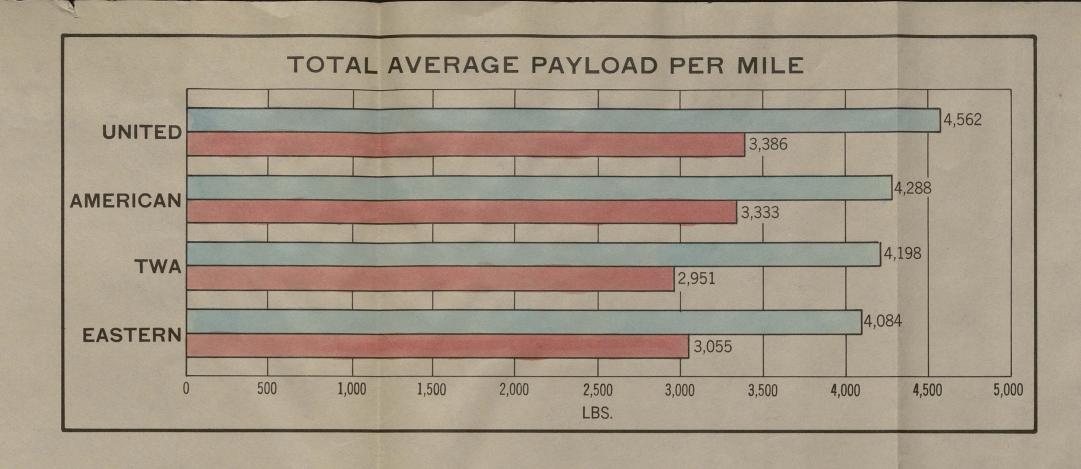
### Comparative Statement Of Profit & Loss - American, United, TWA & Eastern

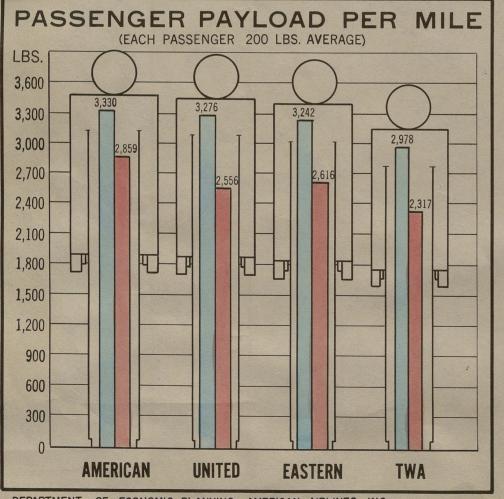
For The Nine Months Ended September 30, 1943 & September 30, 1942

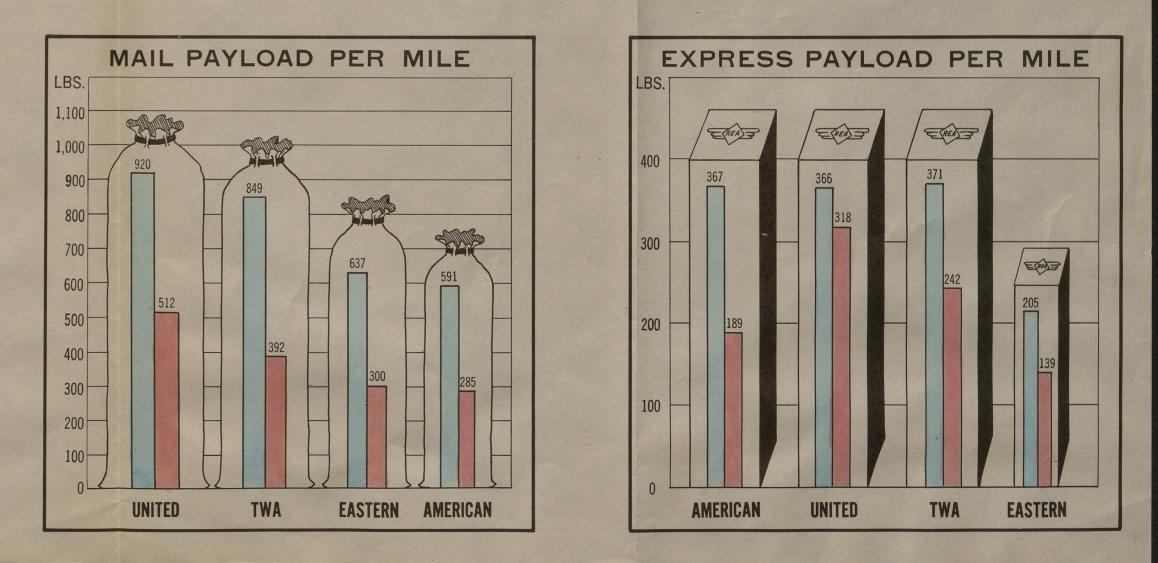
	AMERICAN			UNITED			TWA			EASTERN								
	TOTAL				CENTS PER REVENUE MILE		<u></u> <u>T0</u>	TAL	CENT	and the approach to a successive the second	TOT	AL	CENTS REVENUE N		TOT	TAL	REVENUE	
	9 mos.1943	9 mos.1942	9 mos. 1 9 4 3	9 mos. 1 9 4 2	9 mos. 1943	9 mos. 1942	9 mos. 1943	9 mos. 1942	9 mos.1943	9 mos.1942	9 mos. 1943	9 mos. 1942	9 mos. 1943	9 mos.1942	9 mos. 1943	9 mos. 1942		
OFERATING REVENUES Passenger Mail Express & Freight Other	\$17,807,709 3,480,963 2,059,989 474,307	\$16,081,315 2,395,707 1,170,134 446,018	90.5 17.7 10.5 2.4	74.2 11.0 5.4 2.1	\$13,712,739 4,360,100 1,565,555 679,524	\$11,168,057 3,935,110 1,540,615 643,926	86,4 27.5 9.8 4.3	65.4 23.0 9.0 <u>3.8</u>	2,982,346 1,270,818 361.398	\$ 7,842,803 2,562,277 874,272 290,167	79.9 25.1 10.7 <u>3.0</u>	60.0 19.6 6.7 2.2	\$ 9,007,471 1,881,083 582,144 349.736	1,802,567 555,771 263,149	91.4 19.1 5.9 <u>3.5</u>	70.2 13.8 4.2 2.0		
Total	\$23,822,968	\$20,093,174	121.1	92.7	\$20,317,918	\$17,287,708	128.0	101.2	\$14,101,680	\$11,569,519	118.7	88.5	\$11,820,434	\$11,803,734	119.9	90.2		
OPERATING EXPENSES								-	1									
Flying Operations Flight Equip. Maint Direct Depreciation - Flight Equip.	\$ 3,661 090 1,394,993. 768,235	\$ 3,885,490 1,430,376 964,620	18.6	17.9 6.6 4.5	\$ 3,280,259 990,666	\$ 3,555,732 1,030,177	20.7	20.8	1,124,221	\$ 2,553,229 1,044,728	19.8 9.5	19.6	673,728	\$ 2,535,100 783 130	19.3 6.8	19.3 6.0		
Total Flying Expenses	\$ 5,824,318	\$ 6,280,486	<u>3.9</u> 29.6	29.0	532,633 \$ 4,803,558	<u>832,382</u> \$ 5,418,291	<u>3.4</u> 30.3	4.9 31.7	676,578 \$ 4,158,88°	761,746 \$ 4,359,703	<u>5.7</u> 35.0	<u>5.8</u> 33.4	578,222 \$ 3,152,824	704,049	<u>5.9</u> 32.0	<u>5.4</u> 30.7		
Ground Operations Ground Equip. Maint Direct Equip. Maint Indirect Passenger Service Traffic & Sales Advertising & Publicity General & Administrative Depreciation - Property & Ground Equip.	3,293,665 151,255 946,188 1,340,680 1,986,460 772,116 1,788,411 271,798	2,952,629 139,730 1,059,981 1,274,215 1,921,108 531,786 1,348,962 212,282	16.7 .8 4.8 6.8 10.1 3.9 9.1 1.4	13.6 .6 4.9 5.9 8.9 2.4 6.2 1.0	3,130,633 357,170 925,190 1,079,569 1,313,727 624,135 1,884,008 205,501	2,460,497 174,826 456,516 1,107,548 1,201,433 344,868 1,303,710 219,620	19.7 2.3 5.8 6.8 8.3 3.9 11.9 1.3	14.4 1.0 2.7 6.5 7.1 2.0 7.6 1.3	2,294,946 124,685 816,327 917,437 1,196,643 389,801 1,127,473 91,329	1,357,883 63,898 332,373 732,693 1,029,037 268,937 596,306 84,577	19.3 1.0 6.9 7.7 10.1 3.3 9.5 .8	10,4 .5 2.5 5.6 7.9 2.2 4.6 .6	1,580,629 120,504 460,600 573,784 625,329 334,144 626,619 105,065	1,314,102 104,057 377,107 665,364 681,631 250,416 401,667 96,125	16.0 1.2 4.7 5.8 6.3 3.4 6.4 1.1	10.1 .8 2.9 5.1 5.2 1.9 3.1 .7		
Total Operating Expenses	- Pa dista das efferes de set de ser de s	\$15,721,179	83.2	72.5		\$12,687,309	90.3	74.3	\$11,117,520	\$ 8,845,407	93.6	67.7		\$ 7,912,748	76.9	60.5		
					4		-Course				The second s				-			
NET OPERATING INCOME Non-Operating Income Deductions from Gross Income Net Income before Federal Income Taxes Provision for Federal Income Taxes	\$ 7,448,077 121,139 312,322 \$ 7,256,894 5,210,000	\$ 4,371,995 53,089 170,506 \$ 4,254,578 1,847,100	37.9 .6 1.6 36.9 26.5	20.2 .2 .8 19.6 8.5	\$ 5,994,426 510,873 514,529 \$ 5,990,770 2,685,098	\$ 4,600,399 281,107 149,061 \$ 4,732,445 1 855,200	37.7 3:2 3.2 37.7 16.9	26.9 1.6 .8 27.7 10.9	\$ 2,984,160 357,563 60,817 \$ 3,280,906 1,991,969	\$ 2,724,112 199,591 89,935 \$ 2,833,768 1,302,101	25.1 3.0 .5 27.6 16.8	20.8 1.5 .6 21.7 10.0	\$ 4,240,936 186,252 60,875 \$ 4,366,313 1,856,620	\$ 3,890,986 183,191 46,626 \$ 4,027,551 1,720,265	43.0 1.9 <u>-6</u> 44.3 18.8	29.7 1.4 .4 30.7 13.1		
NET PROFIT	\$ 2,046,894	\$ 2,407,478	10.4	11.1	\$ 3,305,672	\$ 2 877, 245	20.8	16.8	\$ 1,288,937	\$ 1,531,667	10.8	11.7	\$ 2,509,693	\$ 2,307,286	25.5	17.6		
Revenue Plane Miles Flown	19,661,006	21,665,771			15,866,971	17,082,195			11,870,891	13,062,681			9,851,650	13,084,390		•		

9 MONTHS 1942

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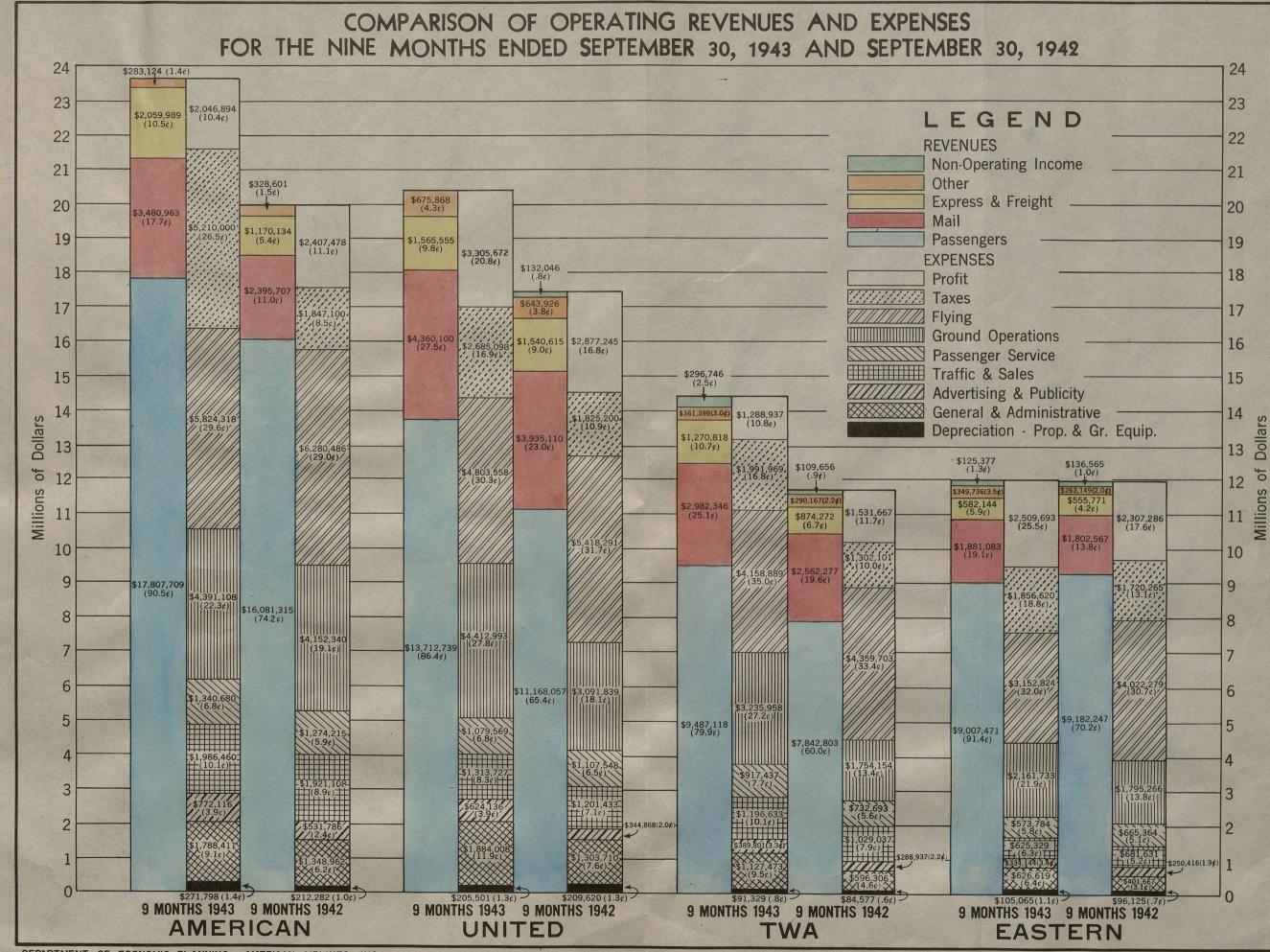






DEPARTMENT OF ECONOMIC PLANNING, AMERICAN AIRLINES, INC.





DEPARTMENT OF ECONOMIC PLANNING, AMERICAN AIRLINES, INC.